



March 11, 2020

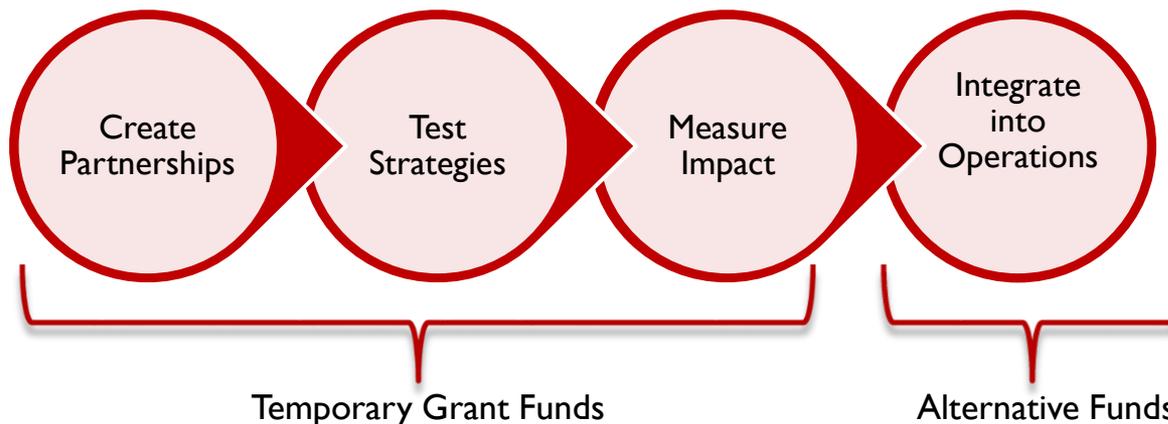
Medicare Advantage Partnership Grant Program, as approved February 2020

Health Services Cost Review Commission
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The HSCRC Medicare Advantage Partnership Grant Philosophy

- ▶ **Medicare Advantage Partnership (MAP) Grant Program is designed to:**
 - ▶ Foster collaboration between Hospitals and Medicare Advantage Plans
 - ▶ Increase access to 4+ Star Rating Medicare Advantage plans in the State,
 - ▶ Improve services particularly for high cost and high risk populations
 - ▶ Develop strategies that improve care coordination, quality, and lead to long term health improvement of beneficiaries
 - ▶ Extend healthcare transformation efforts to the Medicare Advantage market
- ▶ **Grants can not support interventions in perpetuity**
- ▶ **Impact & effectiveness must be measured**
- ▶ **If a strategy is successful, it should be integrated into hospital & MA Plan operations and supported via alternative permanent source(s) of funding in the future**



MAP Grant Program Guiding Principles

Foster Medicare Advantage Plan Penetration	<ul style="list-style-type: none">• Develop strategies that support access, competition, and increased enrollment in all jurisdictions
Ensure alignment with State priorities	<ul style="list-style-type: none">• Strategies must effectively align with Total Cost of Care Model and the all payer system
Eliminate duplication	<ul style="list-style-type: none">• Ensure grant funds are not duplicative with other mechanisms
Leverage evidence-based practices	<ul style="list-style-type: none">• Use data to inform interventions that are supported
Encourage broad collaboration	<ul style="list-style-type: none">• Widespread engagement of Medicare Advantage plans across the State
Identify the impact	<ul style="list-style-type: none">• Impact that can be measured
Ensure sustainability	<ul style="list-style-type: none">• Develop a pathway for permanency for successful strategies
Ensure grant oversight	<ul style="list-style-type: none">• Ensure oversight and appropriate use of resources

Commission Approved Policy: Medicare Advantage Partnership (MAP) Grant Program

- ▶ **Based on affirmative Commission vote from February 2020:**
 - ▶ HSCRC will provide funding to hospitals partnering with a Medicare Advantage Plan for no more than two years (FY2020 and FY2021) through a competitive grant process.
 - ▶ There will be up to \$50M each year available for the Grant.

- ▶ **Considerations for grant application:**
 - ▶ Health Plans must have a minimum of 3.5 stars to be eligible to apply to ensure quality.
 - ▶ HSCRC will evaluate applications based on the following criteria:
 - ▶ (a.) Applicants that serve high cost or high risk beneficiaries
 - ▶ (b.) Applicants that support access and competition in jurisdictions
 - ▶ (c.) Applicants that are seeking funds to increase benefits or support enhanced enrollment
 - ▶ (d.) Applicants that demonstrate collaboration between plans, hospitals, and other downstream providers to support TCOC and care transformation aims

CMS Application Timeline Excerpt

APPLICATION AND BID REVIEW PROCESS*

Date	Milestone
November 13, 2019	Recommended date by which applicants should submit their Notice of Intent to Apply Form to CMS to ensure access to Health Plan Management System (HPMS) by the date applications are released.
December 2, 2019	CMS User ID form due to CMS
January 8, 2020	Final Applications Posted by CMS
January 24, 2020	Deadline for NOIA form submission to CMS
February 12, 2020	Completed Applications due to CMS
April 2020	Plan Creation module, Plan Benefit Package (PBP), and Bid Pricing Tool (BPT) available on HPMS.
May 1, 2020	PBP/BPT Upload Module available in HPMS
May 12, 2020	Release of CY 2021 Formulary Submission Module.
June 1, 2020	Bids due to CMS.
Late August 2020	CMS completes review and approval of bid data.
September 2020	CMS executes MA and MA-PD contracts with organizations whose bids are approved and who otherwise meet CMS requirements.
Mid October 2020	Annual Coordinated Election Period begins for CY 2021 plans.



* Note: All dates listed above are subject to change.

MAP Grants – Two Rounds of Funding

▶ Round One Proposal Deadline: March 27, 2020, Noon EST

- ▶ Preliminary Proposal Disposition Notifications – April 1, 2020
- ▶ Amended Rate Orders Issued (Estimate)– May 2020 (Effective July 1, 2019)
- ▶ Hospitals that apply by the deadline and are awarded Round One funding will receive funding for FY2020 and may also apply for funding in Round 2.

▶ Round Two Proposal Deadline: November 13, 2020, Noon EST

- ▶ Preliminary Proposal Disposition Notifications – December 15
- ▶ Mid-Year Rate Orders Issued – January 2021 (Effective July 1, 2020)
- ▶ Hospitals that apply by the deadline and are awarded Round Two funding will be eligible to receive grant funding for FY2021 only.



Medicare Advantage Program Grant- Written Public Comments Summary

- ▶ A public comments period was open from February 6th through February 20th
- ▶ HSCRC staff received 6 comment letters
 - ▶ CareFirst
 - ▶ Johns Hopkins Health System
 - ▶ Coalition on Improving Access to Medicare Advantage in Maryland
 - ▶ MedChi
 - ▶ MHA
 - ▶ UMMS/UMHA
 - ▶ Kaiser



Public Testimony

Medicare Advantage Partnership Grant Program – Staff Recommendation

- ▶ **Delegate authority to HSCRC Staff to:**
 - ▶ Develop the Medicare Advantage Partnership RFP
 - ▶ Publish the RFP
 - ▶ Evaluate applications submitted for funding
 - ▶ Make award determinations up to the approved limit of \$50M for Round One grants and \$50M for Round Two grants
- ▶ **HSCRC Staff should work with one or more Commissioners during the process**